

# 2016 Annual Meeting Minutes

Tuesday, March 15, 2016 5:30 pm

The Annual Meeting of the Education First Credit Union, Inc. was held on March 15, 2016 at 5:30 pm at the Corporate Office, 501 W. Schrock Road, Westerville Ohio.

Attending the meeting were Chairperson Robert Secrest, Vice Chairperson Barbara Overholser (via conference call), Secretary Ezetta Murray, Henry Bland, Lou Ann Carman, Julie Didlick, and Irma Turner.

Absent: Geno Moro

Also present were President/CEO Mike Wettrich, Jerry Hawkins, Deb Olbrys, Jared Elsass, and Angie Freeman.

Chairperson Robert Secrest called the business meeting to order and asked Secretary Ezetta Murray to declare a quorum, and a quorum was declared.

Chairperson Robert Secrest introduced the Education First Credit Union board members.

Chairperson Robert Secrest requested that the members approve the agenda as printed in the 2016 Annual Meeting Agenda. Ezetta Murray made a motion to this effect, which was seconded by Julie Didlick and was carried by a voice vote of the members present at the meeting.

Chairperson Robert Secrest requested the minutes of the 2015 Annual Meeting be approved as printed without reading. Lou Ann Carman made a motion to this effect, which was seconded by Henry Bland and was carried by a voice vote of the members present at the meeting.

Julie Didlick, Chairperson of the Nominating Committee, introduced committee members Geno Moro (absent), and Irma Turner. Julie Didlick reported the results of the election of board members and further reported the nominating committee had two candidates for two open board positions and pursuant to the Ohio Credit Union Act; the election is done by acclamation. She introduced the newly elected board members: Robert Secrest, and Barbara Overholser.

Chairperson Robert Secrest requested the reports of the Officers, CEO and the Committee reports be accepted as printed without reading. Henry Bland made a motion to this effect, which was seconded by Ezetta Murray and was carried by a voice vote of the members present at the meeting.

No new business or old business was presented.

Ezetta Murray announced and introduced the 2016 scholarship recipients:

Katherine Cherichello – St. Francis DeSales High School  
Christiana Dawson – Franklin Heights High School  
Kevin Kaib – Eastern Kentucky University  
Danielle Kucharek – Olentangy Liberty High School  
Lauren Taylor – Whetstone High School

Chairperson Robert Secrest recognized and awarded a certificate for milestone years of employment to:

Molly Crance – 5 years  
Cindy Hunt – 5 years  
Dottie Riffle – 10 years  
Miki Hartman – 15 years  
Michelle Carr – 10 years  
April Monterotti – 10 years  
Dane Smith – 30 years

President/CEO Mike Wettrich recognized and thanked Lou Ann Carman for her years of board member service.

A motion to adjourn was made by Ezetta Murray, seconded by Lou Ann Carman and passed unanimously.

The meeting was adjourned by acclamation of the members present at 5:45 pm.

Recorded and Transcribed by:  
Angie Freeman, Recording Secretary.

## A Message From Our President & Chairperson of the Board

In 2016, we were proud to open our third full-service facility in Central Ohio. Our East Branch at 5990 East Main St and I-270, close to Reynoldsburg, serves our members in every way from loans and deposits to investments and mortgages. We believe it is important for our members to have the best possible products and services and access to our staff when they have a question.

At Education First Credit Union, we are committed to providing both traditional brick and mortar facilities, as well as state-of-the-art electronic channels for our members to do their banking. Our top priority remains keeping your data secure whether in person, over the phone, or over the internet. While, at times, this can be a costly challenge, we know convenience is important to you and strive to ensure the level of security is such that, actions like credit and debit card reissues are kept to a minimum and only when necessary.

From a financial standpoint, 2016 was one of our stronger years for Education First Credit Union in recent memory. We were recognized by Bauer Financial with a five-star rating, the highest rating available (See Bauerfinancial.com). Management and staff will build on this and endeavor to provide a strong return to you on our products and services in order to reap the rewards of your ownership.

Our members-owners enjoy great benefits, such as free money orders and coin counting, in addition to mortgage pre-approvals and credit reviews. The big banks simply don't do that! We ask that you consider all the benefits your ownership provides when shopping for a new car, paying for your child's college, or renovating your home. For over 80 years, your credit union has evolved to fulfill all of your financial needs with competitive rates and products, serving you, the member, and not stockholders.

Thank you for your continued patronage.

Sincerely,

Robert Secrest,  
Chairperson of the Board

Michael Wettrich,  
President/CEO

## How to Contact Us!



### Westerville

501 W. Schrock Rd., Suite 100  
Westerville, Ohio 43081



### German Village

399 E. Livingston Ave.  
Columbus, Ohio 43215



### Reynoldsburg

5990 E. Main St.  
Columbus, Ohio 43213

Phone: 614-221-9376 • 1-866-628-6446

Website: [www.educu.org](http://www.educu.org)

CU Access – 24 hour audio banking system

614-221-1136 • 1-800-342-3643



Federally Insured by NCUA.

2016

Annual Report



educationfirst  
credit union



# Audit Report

To the Board of Directors  
Education First Credit Union, Inc.  
Westerville, Ohio

We have performed the audits of the financial statements of Education First Credit Union, Inc. as of December 31, 2016 and 2015 and will issue our report thereon. Our report on these financial statements reads as follows:

## Independent Auditor's Report

We have audited the accompanying financial statements of Education First Credit Union, Inc. which comprise the statements of financial condition as of December 31, 2016 and 2015 and the related statements of income, comprehensive income (loss), changes in members' equity and cash flows for the years then ended, and the related notes to the financial statements.

## Management's Responsibility for the Financial Statements

Management is responsible for the preparation and fair presentation of these financial statements in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation and maintenance of internal controls relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

## Auditor's Responsibility

Our responsibility is to express an opinion on these financial statements based on our audits. We conducted our audits in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audits to obtain reasonable assurance about whether the financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal controls relevant to the entity's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. Accordingly, we express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

## Opinion

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of Education First Credit Union, Inc. as of December 31, 2016 and 2015, and the results of its operations and cash flows for the years then ended in conformity with accounting principles generally accepted in the United States of America.

The audited financial statements and report of Independent Certified Public Accountants may be viewed at the main office - located at 501 W Schrock Rd, Westerville, Ohio 43081.

Audit Report from:  
GBQ Partners LLC – Certified Public Accounts

# Treasurer's Report

As Treasurer of the Board of Directors of Education First Credit Union, I am proud to report that 2016 was another successful year for the credit union.

We ended 2016 with total assets of approximately \$94.7 million and net income of \$196,861.

I, along with the Board of Directors, appreciate the ongoing support and financial responsibility that the executive management team and staff have exercised this past year. Through their dedication, your credit union continues to maintain financial safety and stability.

Respectfully Submitted,

Geno Moro  
Treasurer

# Board Of Directors

Robert Secret – Chairperson  
Barbara Overholser – Vice-chairperson  
Geno Moro – Treasurer  
Ezetta Murry – Secretary  
Henry Bland – Director  
Julie Didlick – Director  
Irma Turner - Director

# Management Staff

Michael Wettrich – President / CEO  
Jared Elsass – Chief Financial Officer  
Jerry Hawkins – Chief Operations Officer  
Deb Olbrys – Chief Sales, Service, Marketing, and Membership Development Officer  
Spenser Fonner – Branch Manager Westerville  
April Monterotti – Branch Manager Reynoldsburg  
Joyle Tackett – Branch Manager German Village

# Financial Statement

	31-Dec-16
<b>Balance Sheet</b>	
<b>ASSETS</b>	
Cash and Cash Equivalents .....	\$ 1,863,903
Investments - Other .....	13,725,705
Loans to Members and Loan Participations less allowance for loan losses .....	73,201,935
Other Real Estate Owned .....	4,060
Property and Equipment, net.....	2,083,895
Other Assets	
Accrued interest receivable on investments.....	16,377
Accrued interest receivable on loans to members...	350,779
Share insurance deposit .....	818,039
Paid expenses and other assets.....	2,624,091
Total other assets.....	3,809,286
<b>TOTAL ASSETS.....</b>	<b>\$ 94,688,784</b>
<b>LIABILITIES AND MEMBERS' EQUITY</b>	
Members' Share Accounts .....	\$ 86,902,692
Notes Payable .....	-
Accrued Expenses and Other Liabilities ...	496,028
Total liabilities .....	87,398,720
Members' Equity, substantially restricted.....	7,290,064
<b>TOTAL LIABILITIES AND MEMBERS' EQUITY.....</b>	<b>\$ 94,688,784</b>

# Income Statement

	31-Dec-16
<b>Interest Income</b>	
Interest on loans to members .....	\$ 3,601,831
Interest on Investments.....	271,096
Total Interest Income.....	3,872,927
<b>Interest Expense</b>	
Interest on borrowed funds .....	22,736
Dividend expense on members' share accounts.....	243,072
Total interest expense .....	265,808
Net interest income.....	3,607,119
Provision for Loan Losses .....	378,148
Net interest income after provision for loan losses.....	3,228,971
<b>Non-Interest Income</b>	
Fees and charges .....	2,067,459
Gain (loss) on disposal of assets.....	2,314
Total non-interest income.....	2,069,773
<b>Non-Interest Expenses</b>	
Compensation and benefits.....	2,313,718
Office operations .....	1,336,714
Occupancy .....	379,438
Bank charges and processing.....	765,025
Professional fees.....	74,957
Promotional.....	177,732
Insurance and assesments .....	36,322
Other expenses.....	17,977
Total non-interest expenses .....	5,101,883
<b>Net Income .....</b>	<b>\$ 196,861</b>
<b>Statistical Information</b>	
Number of Accounts.....	13,921